



## **Expression of Interest**

TO: Solar Developers and Engineering and Construction Firms

DATE: March 31, 2017

SUBJECT: Expression of Interest (EOI) to become a Pre-Qualified Contractor and/or Submit a Project Opportunity.

### **Objective**

As a result of the 2016 merger between Exelon Corporation (Exelon) and Pepco Holdings, Inc. (PHI), Exelon's wholly owned subsidiary Constellation through its solar subsidiary (Constellation) will be developing, owning and operating 37 MW of new commercial solar generating assets in the following areas:

- Within Maryland made up of:
  - Prince Georges County in PHI Service Territory (10MW),
  - Montgomery County in PHI Service Territory (5MW), and
  - Eastern Shore in Delmarva Power & Light (DPL) Service Territory (10MW)
- Within Delaware in DPL Service Territory (5MW), and
- Within Washington, DC in PHI Service Territory (7MW).

Constellation will be managing the design and construction of the projects and the subsequent operations of these assets. As such, Constellation intends to (1) pre-qualify a list of pre-approved engineering and construction service providers that demonstrate the experience, expertise, and qualifications necessary to participate in future requests for proposal (RFPs) regarding merger-related solar opportunities, and (2) evaluate project submittals by solar development firms for opportunities located in PHI and DPL service territories noted above.

By this EOI Constellation invites all qualified engineering and construction firms that wish to become pre-qualified for consideration to participate in future RFPs for engineering and construction support services to design, permit, and/or construct the aforementioned solar generating systems for each of the five (5) territories referenced above to submit a response as described herein.

Constellation strongly encourages all qualified local MBE/DBE/SBE firms to respond to this EOI. Respondents wishing to become pre-qualified will be requested to provide evidence of qualification as a disadvantaged business or to provide details regarding the ability to utilize disadvantaged businesses as subcontractors.

Furthermore, Constellation invites all such qualified firms and developers who control late-state development commercial solar projects in the territories above to submit a response as described herein.

### **Developer/Contractor Project Opportunity Submittal**

Solar developers and/or contractors with eligible projects should send an email to:

[sustainable-solutions@constellation.com](mailto:sustainable-solutions@constellation.com)

All mails should be titled “Solar Opportunity: [insert company name].” and must include a project summary disclosing the following information: (i) Developer contact information, (ii) physical project location, (iii) property owner, (iv) power-purchaser, (v) description of deal structure including contract status (PPA, site control, construction, etc.), (vi) economic summary, (vii) third-party contractual commitments, (viii) interconnecting utility, and (ix) applicable incentives. Respondents will be promptly notified of any interest in the project after Constellation’s receipt of a completed submittal as per the guidelines above and subsequent evaluation.

### **Contractor Pre-Qualification Process**

Engineering and construction firms interested in consideration for pre-qualification are to submit a response to Constellation by April 21, 2017 at 5:00pm EST to:

[sustainable-solutions@constellation.com](mailto:sustainable-solutions@constellation.com)

All mails should be titled “Pre-Qualification: [insert company name]” and must include the following information.

- Name of Primary Company
- Name of Primary Contact (who will provide submittal and respond to inquiries)
- Mailing address
- Phone number
- Email address

Respondents to this EOI will be notified of their participation status in the pre-qualification process promptly after Constellation’s receipt of their submittal as per the guidelines herein. The pre-qualification process will be web-based and will require the respondent to be electronically registered in order to access the interface. Constellation will provide further instructions upon submittal review.

Constellation reserves the right in its sole discretion to: (a) reject any or all proposals, bidders, or pre-qualification responses, (b) discuss with any prospective respondent the terms of the pre-qualification response submitted by such bidder in order to fully evaluate the response, (c) negotiate the terms of any Proposal with any prospective bidder without seeking new or amended Proposals from any other party, and (d) modify the procedures described herein at any time.

The pre-qualification process and any subsequent RFP process will not be a public process and all decisions will be final and made in the sole discretion of Constellation.

To protect the confidentiality of responses submitted, Constellation will not disclose the terms of any response received or the identity of any party that has submitted a response except for disclosures made to government authorities, as per opinion of legal counsel, and/or as may be required by law.